# Communications & Advocacy Specialist

## **PROFILE**

10123 W. Cherokee Dr. Salida, CO 81201 p: +1 202 253 3247 e: janie@janiehayes.com w: janiehayes.com Innovative communications specialist with 12 years of experience in international development communications, nonprofit/NGO advocacy, and corporate marketing. Talented and persuasive communicator, adept at transforming research and technical data into compelling communications across traditional and social media. Seasoned speechwriter and corporate communications specialist.

## PROFESSIONAL ACCOMPLISHMENTS

Writing,
Speechwriting
and Corporate
Communications

- Served as key speechwriter for President/CEO of major public media organization
- Created annual reports, brochures, white papers, collateral, newspaper ads, and other print
  materials that increased business and visibility for 30+ NGO, nonprofit and corporate clients
- Served as ghostwriter for blog posts, talking points and report introductions for CEO and high-level scientists from major international health organization
- Played key role as speechwriter and advisor to the US Ambassador in Cyprus on grassroots diplomacy and policy-related efforts
- Drafted speeches and talking points for Her Royal Highness Mette-Marit of Norway, singersongwriter Mandy Moore, and Barbara Bush for a major international conference
- Developed and managed public relations program to increase visibility of social issues in the news media for Texas nonprofit, resulting in drastically increased media coverage
- Created and implemented all strategic communications for nonprofit consulting firm with 300 employees, growing business and educational programs by 50% over 2 years
- Published travel, sports, music and art reviews for national magazines, books, and websites, including Fodor's Travel Guides, citysearch.com and Runner's World Magazine

Global Health and Development Communications and Advocacy

- Co-founded and led DC-based coalition of 15+ NGOs advocating for children's health legislation
- Developed outreach materials, presentations, articles, blogs to secure funding and support for children's health from donors and national governments in US, Europe and Africa
- Developed messaging platform for UNICEF-sponsored coalition of women and children's health groups advocating at UN General Assembly for increased access to health care
- Managed and grew social media and offline strategies for child health advocacy efforts for major international NGO in Washington DC; organized and led numerous outreach events
- Successfully advocated for UNICEF/Malawi Ministry of Health's 2006-2010 National Communications Strategy on Prevention of Mother-to-Child Transmission of HIV
- Developed two-year communications strategy for UNICEF Malawi for the Sara
   Communications Initiative, a multimedia program targeting adolescent girls on health, rights and life skills
- Created curriculum for hygiene program implemented in 24 Malawi schools, reaching 5,000 students

# Fund Development and Grantmaking

- Raised \$350,000+ in less than 12 months for small grassroots Malawian educational media
   NGO for work on human rights, HIV/AIDS and food security programs
- Developed individual donor campaign for Malawian educational media NGO, bringing in 80+ signifi- cant gifts in first year
- Created compelling fundraising pieces to support scale-up of HIV/AIDS programs for UKbased NGO Concern Universal.
- Oversaw USAID program that awarded both large and small grants to facilitate cooperation between Greek and Turkish Cypriots in governance, technology, health, youth development, and education
- Secured numerous small grants for technology, conferences and smaller events for US-based nonprofit consulting organization

# Project Management and Design

- Directed \$2m USAID-funded American Embassy peace-building project in Cyprus focused on civil society and capacity building for Greek Cypriots and Turkish Cypriots
- Developed and oversaw all annual educational programming for US-based capacity-building nonprofit consulting firm with 300+ organizational members
- Developed and managed multi-media social mobilization program in Malawi for prevention of mother -to-child transmission to HIV

## **EMPLOYMENT HISTORY**

2007 - present

#### **Communications Consultant**

Various US and international locations

Client list: PBS, PSI, PATH, Government of Malawi's Anti-Corruption Bureau, Casals & Associates/USAID, Concern Universal, Clinton Hunter Development Initiative (CHDI), UNICEF

2008 - 2012

### Communications & Advocacy Officer

PATH - Washington, D.C.

2006 - 2007

#### **Communications Director**

Story Workshop Educational Trust – Blantyre, Malawi

2003 - 2006

### Director of Education & Communication

Greenlights for NonProfit Success – Austin, Texas

2001 - 2002

#### Program Manager

US Embassy, USAID Bicommunal Support Program – Nicosia, Cyprus

1999 - 2000

## Senior Copywriter/Editor

Tocquigny Advertising, Design & Interactive – Austin, Texas

# **EDUCATION**

1999

#### Master of Arts (M.A.) in Communications/Radio-Television-Film

Northwestern University - Chicago, Illinois

1996

#### Bachelor of Arts (B.A) in Literature; Special Honors

University of Texas – Austin, Texas